



Be part of a top internship.

See how being a Financial Representative
can jump start your career.



RANKED ONE OF AMERICA'S

TOP 100 INTERNSHIPS SINCE 1997

-VAULT GUIDE TO INTERNSHIPS, 2020

Maximize your return on ambition

As a college student looking to the future, you want an internship that provides the kind of experience and training you'll see in the real world; a unique opportunity to showcase your skills and qualities, and to make a difference, for yourself, others and your community.

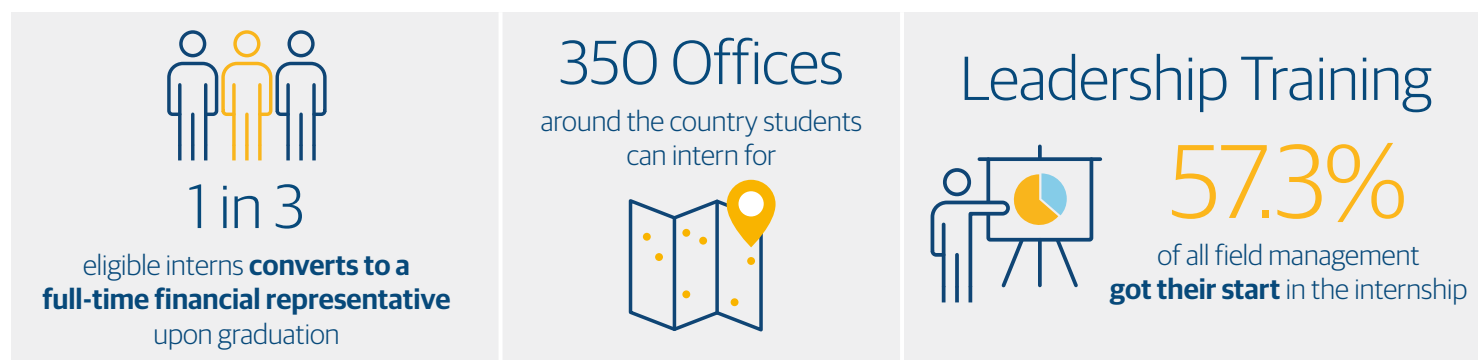
Welcome to the Northwestern Mutual College Internship Program.



An internship with impact

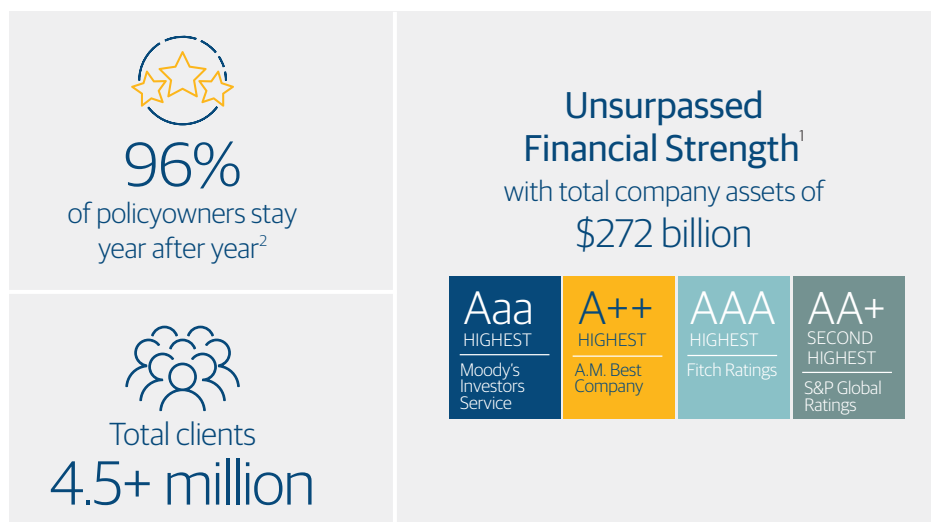
IMPACT ON YOU

As a Northwestern Mutual intern, you will receive extensive training and coaching, and you'll participate in joint work with experienced representatives to help you build the skills and knowledge base to succeed in your future career, whether with Northwestern Mutual or elsewhere.



IMPACT ON OTHERS

Every day, Northwestern Mutual interns and financial representatives help individuals and businesses build and execute financial plans specific to their goals and expectations. But it's more than crunching numbers. It's about helping people establish and improve financial literacy, and giving them the information, tools and confidence to help achieve their immediate and long-term financial goals.



IMPACT ON THE COMMUNITY

In addition to helping yourself and your team members build financially-secure communities, our interns also have an impact through company and community-sponsored volunteer and philanthropic events and organizations, such as:



Figures as of December 31, 2018, unless otherwise noted.

¹ Among U.S. life insurers. Ratings are for The Northwestern Mutual Life Insurance Company and Northwestern Long Term Care Insurance Company, as of the most recent review and report by each rating agency. Ratings as of: 09/18 (Moody's Investors Service), 04/18 (A.M. Best Company), 12/18 (Fitch Ratings), 06/18 (S&P Global Ratings). Ratings are subject to change.

² Loyalty is based on Northwestern Mutual client data.

The typical day

Your Northwestern Mutual Internship experience can start in the fall, spring or summer. Many interns earn the opportunity to continue the internship past their first period based on their ability to meet or exceed a set of challenging yet reachable benchmarks.

A valuable part of your internship experience is finding the right balance between work, school and your personal life. The sample calendar below offers an example of a typical day for a Northwestern Mutual Intern.*



Ranked as a Top 100 Internship for 24 straight years, Northwestern Mutual provides successful candidates with valuable, hands-on experience that will prepare them for life after college, including:

- Participating in training, development and coaching to learn about our comprehensive approach to financial planning
- Developing your own client base with the help of experienced financial professionals
- Creating personal planning analyses to help clients understand how to achieve their goals
- Learning how to plan and implement a successful, long-term personal financial plan for yourself and your future



Training and Support



Mentoring and Business Coaching



Real-World Business Experience



Work with Experienced Financial Representatives



 **Northwestern Mutual**® Apply on Handshake

* The sample calendar is typical for a summer intern with Northwestern Mutual.

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company (NM), Milwaukee, WI (life and disability insurance, annuities, and life insurance with long-term care benefits) and its subsidiaries.