## UTAH VALLEY UNIVERSITY

# Deepfake Media Study









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Percent Websites with AI Detected Content for Ranks 1-10 over Time

2022

Month



"I believe US elections are more vulnerable to AI deepfakes that other countries."

> Percent Websites 0.00 2020 2021 "I believe policymakers and regulators

32.00

24.00

16.00

8.00

AI detected

with

should educate Americans on the risks of political AI deepfakes and how to protect people against them."



Percent Websites with AI Detected Content over Time

2023

2024





THE

**OF THE** 

SCOPE

PROBLEM





Rank 1

Rank 2

Rank 3

Rank 4

🛑 Rank 5

Rank 6 Rank 7

🖲 Rank 8

Rank 9

🖲 Rank 10

our GOAL: equip policymakers and campaigns with the information and tools needed to secure elections and maintain public trust in light of technological advancements.







## DEEPFAKE











## PROCESS BEHIND THE CREATION OF THE DEEPFAKE















Multi-Award-Winning Neuromarketing Research Lab



### WHAT IS THE SMARTLab?



Take the guesswork out of marketing campaigns by showing how they will perform before they are launched

Allow clients to make data-driven decisions that result in more effective marketing campaigns

> Save time and money by having the most effective marketing materials

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## SMARTLab

#### BIOMETRIC TESTING MEASURES PEOPLE'S NON-CONSCIOUS RESPONSE TO MARKETING STIMULI









## ARTIFICIAL INTELLIGENCE (AI) GENERATED

## **DEEPFAKE MEDIA STUDY**



Is there a measurable difference in credibility between legitimate media and deepfake media?

How effectively can test subjects identify deepfake media compared to real media?

Is there a measurable difference in non-conscious responses of test subjects when subjected to real media compared to deepfake media?



RESEARCH

QUESTIONS





### **RESEARCH METHODOLOGY**













#### Tracks where test participants are looking while viewing and listening to the speaker



EYE

TRACKING





## FACIAL **EXPRESSION**

**ANALYSIS** 

# ATTENTION EMOTION ENGAGEMENT

Confusion Contempt Engagement Fear Joy Surprise Valence

Measures micro-expressions of test participants to understand what emotions they are experiencing







## DEMOGRAPHICS



#### Education



#### (N=40) IN PERSON (N=204) ONLINE

#### – State Distribution -













Is there a measurable difference in credibility between legitimate media and deepfake media?







## FINDINGS (MEAN SCORE)

a	1	2	3	4	5	6	7
ຮ.	Strongly	Disagree	Somewhat	Neutral	Somewhat	Δστορ	Strongly
	Disagree	Disagiee	Disagree	Neuliai	Agree	Agree	Agree

#### **Perceived Knowledge**

Video		Audio	
Real	Deepfake	Real	Deepfake
5.59	5.95	5.77	5.64

#### **Perceived Trustworthiness**

Video		Au	dio
Real	Deepfake	Real	Deepfake
5.61	5.62	5.7	5.64

#### **Perceived Persuasiveness**

Video		Au	dio
Real	Deepfake	Real	Deepfake
5.26	5.41	5.48	5.57

#### **Perceived Reliability**

Video		Au	dio
Real	Deepfake	Real	Deepfake
5.44	5.44	5.57	5.44

#### **Content Quality**

Video			Au	dio
Real	Deepfake		Real	Deepfake
5.21	5.64		5.97	6.02

#### **Perceived Authenticity**

Video				
Real	Deepfake			
5.41	5.25			

E

Audio	
Real	Deepfake
5.9	5.56







## How effectively can test subjects identify deepfake media compared to real media?







VS.

REA

DEEPFAKE (N = 61)















CONFI-DENCE IN REAL VS. DEEPFAKE

JUDGEMENT

(N = 61)















Is there a measurable difference in non-conscious responses of test subjects when subjected to real media compared to deepfake media?







## BIOMETRICS - EYE TRACKING & FACIAL EXPRESSION

While no significant differences were observed in the eye-tracking data, notable variations were detected in the facial expression analysis.









### FACIAL EXPRESSIONS **AVERAGES AND RANKINGS**

#### **REAL AUDIO**

Contempt			
<b>Real Audio</b>	3.44		
DF Audio	0.87		
DF Video	0.33		
Real Video	0.24		

#### **DEEPFAKE AUDIO**

Did not rank first in any emotion

#### **REAL VIDEO**

Jo	Joy		Vale	ence
<b>Real Video</b>	4.14		<b>Real Video</b>	4.27
DF Audio	3.75		<b>Real Audio</b>	0.70
DF Video	3.64		DF Audio	0.61
Real Audio	0.18		DF Video	0.17

Fe	Fear	
Real Video	2.39	
DF Audio	0.96	
DF Video	0.84	
<b>Real Audio</b>	0.34	

0.1/
orise
2.64
0.66
0.54

0.18

#### **DEEPFAKE VIDEO**

Confusion	
DF Video	1.93
DF Audio	1.20
<b>Real Audio</b>	1.00
<b>Real Video</b>	0.74

Engagement	
DF Video	11.82
<b>Real Video</b>	10.81
DF Audio	10.11
Real Audio	2.90





**Real Audio** 



The deepfake video ranked higher on 4 out of 6 metrics: it was seen as more knowledgeable, trustworthy, persuasive, and of better content quality, with reliability being tied.

> Over half of participants believed the deepfake content was real (56% for the video and 50% for the audio).

The deepfake video scored higher on engagement and confusion. The real video ranked higher for joy, valence, fear, and surprise. The real audio showed the most contempt.



SUMMARY

FINDINGS

OF

KEY





### Q: ARE DEEP-FAKES FAKES CREDIBLE?

**A:** 

DEEPFAKES ARE SEEN TO BE AS CREDIBLE AS REAL MEDIA



Written Value Calculated as (Deepfake Average Value - Real Average Value) Bubble Size Calculated as (((|Written Value|)\*1000)+100) blue bubbles represent values where real media scored higher, green bubbles where deepfake media scores higher, & white where they were completely equal.







Persuasiveness

Reliability

**Knowledgeable** 

## Q: CAN YOU IDENTIFY A DEEPFAKE? A:

AFTER BEING INFORMED, DETECTING DEEPFAKES REMAINED DIFFICULT





PERCENTAGE OF PARTICIPANTS WHO GUESSED THEY'D SEEN REAL MEDIA







Q: HOW DO PEOPLE RESPOND TO DEEPFAKES?

DEEPFAKES TRIGGER HIGHER ENGAGEMENT & NON-CONSCIOUS CONFUSION COMPARED TO REAL CONTENT

**A:** 





**Confusion** Engagement

"The speaker seemed confident about the topic and everything she said made sense."

"She provided clear and valid reasons why the space is needed on campus, such as the stressful college life and how beneficial this space would be."







## DEEPFAKE MEDIA STUDY PARTNERS

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# DISCUSSION