Mentor Discussion Template #8

Building Rapport and Trust

Part of becoming a leader is learning to build rapport and trust with individuals within the organization. Use this time to discuss with your mentor how s/he has developed and used these skills within their field.

To facilitate this discussion consider the following questions:

1. Describe the process of building rapport and trust?

2. Why is this process so important?

3. Have your mentor describe a time where s/he successfully built rapport and trust:

4. What did your mentor do to facilitate this rapport and trust?

5. Each team member should share their own experiences regarding the building of rapport and trust. Make sure to write down what you have learned from their experiences.

Before completing your discussion, make sure that:

• Your next meeting (date, time & place) have been established.
• Your topic of discussion has been chosen.